



## Position Announcement

# Chief Corporate Responsibility Officer

We are seeking an innovative, creative, analytical, and strategic thinker, who is passionate about our mission of ending sexual violence in one generation and can navigate the intersections of corporate culture and needs with the expertise of a complex nonprofit collaborative. The ideal candidate enjoys solving complex problems, works effectively with cross-functional teams, can work independently with minimal supervision or direction, and thrives in a fast paced setting that is constantly evolving.

## About The Role

The RALIANANCE Chief Corporate Responsibility Officer will be responsible for conceptualizing and implementing business strategy, including initiating and supporting the negotiation and execution of business development transactions for corporate enterprises who desire to be leaders in areas of safety and respect. They will serve as the primary liaison with corporate and other clients; and will coordinate other RALIANANCE staff and consultants to implement projects in keeping with goals, budgets, and timelines.

## About RALIANANCE

RALIANANCE is a collaboration among three leading national organizations committed to ending sexual violence in one generation. We make prevention possible helping leaders across a wide range of organizations and institutions establish environments that are free from sexual harassment, misconduct and abuse, and by advancing research, influencing policy and supporting innovative programs Visit us at [www.RALIANANCE.org](http://www.RALIANANCE.org) for more information. The position will be hired by the Pennsylvania Coalition Against Rape/National Sexual Violence Resource Center, who serves as the fiscal sponsor for RALIANANCE. The office is based in Washington DC, however the position can be located in any major metro area in the United States.

## Values Statement

PCAR and RALIANANCE understand sexual violence as a social justice issue and works to prevent and respond to sexual violence within this framework. We are committed to nurturing a workplace that is affirming, inclusive, and respectful of all people and the ways in which they identify across race, class, ability, gender, sexual orientation, age, and other characteristics.

## What You'll Do

### **Corporate Liaison:**

- Develop and manage corporate partnerships, including strategic prioritization, and ongoing growth planning.
- Manage assessment and consulting activities with corporations

### **Engagement:**

- Cultivate strong relationships on behalf of RALIANCE with leaders in various industries, especially in major metro areas.
- Attend events, and serve as the lead brand ambassador for RALIANCE with business leaders in corporate sectors.

### **Develop Business Plan:**

- Conceptualize and implement a business development strategy by identifying potential clients, collaborators, funding, and licensing opportunities.
- Work with RALIANCE Managing Partners and team to define business strategy, including determination of annual goals, roles, and timelines.

## Qualifications

- At least five years related experience and/or training; or equivalent combination of education and experience required.
- Previous experience working in corporate environment in a business development/ business management, or marketing role.
- Excellent interpersonal, communication, networking, leadership, and public speaking skills; professional writing and editing skills; and the ability to be collaborative, highly organized and flexible.
- Experience with supervision, building teams and developing infrastructure

## Salary Range

Minimum starting salary of \$100,000; salary dependent upon qualifications and location.

## To Apply

PCAR offers a competitive salary and benefits package. Qualified candidates are encouraged to apply online at **[www.pcar.org](http://www.pcar.org) by October 7, 2019.**

Complete job description available online at **[www.RALIANCE.org](http://www.RALIANCE.org)** and **[www.pcar.org](http://www.pcar.org)**.

## Equal Employment Opportunity Commission

RALIANCE, PCAR, and NSVRC provide equal employment opportunities to all employees and applicants for employment without regard to race, color, religion, sex, national origin, age, disability, or genetics.